



PRICE LIST – INDIVIDUAL PRODUCTS & LICENSING SLABS

The price list below indicates the CAL-slabs for individual products and the end-user price in Rupees. Prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support

PostMaster Express & Modules

CALs	Mail	AntiVirus	AntiSpam	Web	Server Expansion
6-user	4,950	3,000	3,000	1,250	1,200
12-user	7,950	4,500	4,500	2,500	2,000
25-user	12,950	7,500	7,500	3,500	3,000
50-user	17,950	12,500	12,500	6,000	4,500
100-user	25,950	17,500	17,500	7,500	6,000

PostMaster Enterprise & Modules

CALs	Mail	AntiVirus	AntiSpam	Web	MIS	WorkFlow	Archiving Module	Server Expansion
6-user	10,000	3,000	3,000	2,000	2,000	3,000	6,000	2,500
12-user	15,000	4,500	4,500	3,500	3,500	4,500	9,000	3,750
25-user	20,000	7,500	7,500	5,000	5,000	7,500	12,000	5,000
50-user	30,000	12,500	12,500	9,000	9,000	12,500	18,000	7,500
100-user	40,000	17,500	17,500	11,000	11,000	17,500	24,000	10,000
250-user	50,000	22,500	22,500	17,500	17,500	22,500	30,000	12,500
500-user	75,000	35,000	35,000	22,500	22,500	35,000	40,000	18,750
1,000-user	90,000	45,000	45,000	30,000	30,000	45,000	50,000	22,500

Special Modules for PostMaster Enterprise

CAL Slabs	MailList*	Gateway [#]	AUM [#]	SyncBooks [#]
All Slabs	5,000	5,000	5,000	1,500

[#] Price per location * Flat price

The prices above include 1-year Upgrade Protection for all items purchased.

The prices of the Antivirus and Antispam modules include 1-year's subscription to the Auto-Update facility to keep the virus and spam definitions updated.

For upgrading your present installation of PostMaster Express or PostMaster Enterprise (server upgrade to latest versions, CAL-upgrade or combined upgrades) please refer to the separate Upgrades Price List.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd. Please go through our commercial terms and conditions for general guidelines relating to pricing, schemes and promotions. Please ask for this to be made available to you, in case it has already not been provided.)

UPGRADE PRICE LIST – SERVER VERSION UPGRADE

The price list below indicates the various Server Upgrade paths (to upgrade your version of PostMaster Express and PostMaster Enterprise to the latest version) and the end-user price in Rupees.

Prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support.

PostMaster Express Version Upgrade

CALs	6	12	25	50	100
6-user	1,500	-	-	-	-
12-user	-	2,500	-	-	-
25-user	-	-	4,000	-	-
50-user	-	-	-	6,000	-
100-user	-	-	-	-	8,500

PostMaster Enterprise Version Upgrade

CALs	6	12	25	50	100	250	500	1,000
6-user	5,000	-	-	-	-	-	-	-
12-user	-	7,500	-	-	-	-	-	-
25-user	-	-	10,000	-	-	-	-	-
50-user	-	-	-	15,000	-	-	-	-
100-user	-	-	-	-	20,000	-	-	-
250-user	-	-	-	-	-	25,000	-	-
500-user	-	-	-	-	-	-	37,500	-
1000-user	-	-	-	-	-	-	-	45,000

For acquiring PostMaster Express, PostMaster Enterprise or any of the modules for these products, please refer to the separate Individual Product Price List.

For upgrading the CALs of your present installation of PostMaster Express or PostMaster Enterprise, please refer to the separate Upgrades Price List CAL Upgrade.

Please go through our Upgrade Protection plans to ensure that you get best value in keeping your Installation of PostMaster Express / PostMaster Enterprise updated.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd. Please go through our commercial terms and conditions for general guidelines relating to pricing, schemes and promotions. Please ask for this to be made available to you, in case it has already not been provided.)

UPGRADE PRICE LIST – CALs UPGRADE

The price list below indicates the various CAL upgrade paths (to upgrade your CALs for PostMaster Express and/or PostMaster Enterprise) and the end-user price in Rupees.

The prices do not include taxes and other statutory levies.

The prices below do not include charges for installation, training and support.

User Slabs Upgrade-PostMaster Express Version 7

CALs	12	25	50	100
6-user	3,500	9,000	14,500	23,000
12-user	-	5,500	11,000	20,000
25-user	-	-	5,500	14,500
50-user	-	-	-	9,000

User Slabs Upgrade-PostMaster Enterprise Version 7

CALs	12	25	50	100	250	500	1,000
6-user	5,500	11,000	22,000	33,000	44,000	71,500	88,000
12-user	-	5,500	16,500	27,500	38,500	66,000	82,500
25-user	-	-	11,000	22,000	33,000	60,500	77,000
50-user	-	-	-	11,000	22,000	49,500	66,000
100-user	-	-	-	-	11,000	38,500	55,000
250-user	-	-	-	-	-	27,500	44,000
500-user	-	-	-	-	-	-	16,500

For acquiring PostMaster Express, PostMaster Enterprise or any of the modules for these products, please refer to the separate Individual Product Price List.

For version upgrade of your present installation of PostMaster Express or PostMaster Enterprise, please refer to the separate Upgrades Price List – Version Upgrade.

Please go through our Upgrade Protection plans to ensure that you get best value in keeping your Installation of PostMaster Express / PostMaster Enterprise updated.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd. Please go through our commercial terms and conditions for general guidelines relating to pricing, schemes and promotions. Please ask for this to be made available to you, in case it has already not been provided.)

PRICE LIST – SUPPORT AND RELATED SERVICES

The price list below is for the various elements of our Technical Support, Upgrade Protection & related services. This includes QuestEdge – our annual support & maintenance facility for PostMaster Express and PostMaster Enterprise; charges for ad-hoc On-site Support Visits, and our Upgrade Protection facility.

The prices mentioned below are for end-users and do not include taxes and other statutory levies.

QuestEdge Plans PostMaster Express

CALs	Telephone	Silver	Gold	Visit*
6-user	1,000	1,500	4,500	1,200
12-user	1,000	2,500	4,500	1,200
25-user	1,000	2,500	4,500	1,200
50-user	1,500	4,000	6,000	1,500
100-user	1,500	4,000	6,000	1,500

* On demand charges applicable per visit

Upgrade Protection

Year	New purchase	After 1-year
1	10%	15%
2	20%	25%
3	30%	35%

QuestEdge Plans PostMaster Enterprise

CALs	Telephone	Silver	Gold	Visit *
6-user	1,500	2,500	6,000	1,500
12-user	1,500	4,000	6,000	1,500
25-user	1,500	4,000	6,000	1,500
50-user	2,500	6,500	9,000	2,500
100-user	2,500	6,500	9,000	2,500
250-user	7,500	10,000	15,000	3,000
500-user	7,500	10,000	15,000	3,000
1000-user	7,500	10,000	15,000	3,000

* On demand charges applicable per visit

For acquiring PostMaster Express, PostMaster Enterprise or any of the modules for for these products, please refer to the separate Individual Product Price List.

For upgrading your present installation of PostMaster Express or PostMaster Enterprise (server upgrade to latest versions, CAL-upgrade or combined upgrades) please refer to the separate Upgrades Price List.

General Guidelines and Conditions

1. The prices contained in this document are valid w.e.f. 15-Jan-2009. Prices are subject to change in view of development of new products, features and modules. These prices are valid upto 31st March 2010, unless otherwise communicated.
2. Prices mentioned DO NOT INCLUDE the cost of installation, migration, training and support, all of which are chargeable extra. (Please contact your channel partner for details).
3. Sales Tax / VAT, Excise, Service Tax, and any other Government levies as applicable will be levied on the above mentioned prices.
4. The Antispam and Antivirus modules for PostMaster Express and PostMaster Enterprise include a Live-update mechanism provided free for the first year; this is renewable from the subsequent year, at 50% of the prevailing module cost.
5. New purchases include 1-year of Upgrade Protection for the item purchased. If extended Upgrade Protection is required, this can be separately purchased either at the time of purchase, or at anytime subsequently.
6. Upgrades of the modules are priced at the difference between the respective CAL slabs. These are calculated separately and combined to arrive at the cost of upgrade.
7. All prior versions of products and modules would require to be upgraded to the latest version. Prior versions of modules are not supported by the present versions of the platform applications, viz. PostMaster Express, ver.7 & PostMaster Enterprise, ver.7.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd. Please go through our commercial terms and conditions for general guidelines relating to pricing, schemes and promotions. Please ask for this to be made available to you, in case it has already not been provided.)

DISCOUNTS & REBATES

Are you our customer already, or have been in the past? Or perhaps you are a charitable organization, an NGO or an educational institution?

There are certain relationships that are even more special to us, where we try to give even more. The discounts and rebates mentioned below are our way of expressing appreciation, saying thanks, putting in some more into our relationship with you.

The offers mentioned below are for end-users only and do not cover taxes and other statutory levies.

Bundle Discount

Modules	With Mail	Without Mail
1	5%	0%
2	10%	5%
3	15%	10%
4 & more	20%	15%

Loyalty and Bulk Discount

License	Loyalty	Bulk
1	0%	0%
2	10%	10%
3	15%	15%
4 & more	20%	20%

Other Discount

Type	Discount
Migration	20%
NGO/Charitable trust	30%
Educational Institution	50%
Armed Forces	80%

Guidelines for Discounts & Rebates

1. QLC may announce special schemes on its products and services from time to time; these schemes cannot be combined with any standard rebates or discounts, unless so specified.
2. The Bundle discount for PostMaster Express & PostMaster Enterprise can only be combined with either the loyalty discount or bulk discount.
3. The Bundle discount cannot be combined with any of the Migration discount, NGO/Charitable Trust discount or the Educational Institution discount.
4. Loyalty Discount is available on repeat licenses procured by the same entity, but after the first license. Loyalty discount is computed after incorporating the Bundle discount.
5. Bulk Discount is applicable when multiple licenses are procured together, i.e. on the same invoice, and is applied on all the licenses procured. Bulk discount is computed after applying the Bundle discount.
6. Migration, NGO / Charitable Trust, Educational Institution & Armed Forces discounts are applicable on PostMaster Express & PostMaster Enterprise and all the modules that may be procured at the time. No two discounts among these may be clubbed. Bundles Discount are not applicable.
7. In the event of Module sales to existing clients, only Bundle Discount without PostMaster Express Mail & PostMaster Enterprise Mail is applicable. No other discounts are applicable.
8. No discounts are applicable on the Special Modules, namely Domain Expansion, MailList, AUM, SyncBooks, Gateway.
9. Upgrade Protection after year 1 is an annual charge based on prevalent prices of PostMaster Express Mail & PostMaster Enterprise Mail only, irrespective of modules procured.

(Please ensure that you check the validity period for this price-list, particularly with regard to rebates and special promotions. Prices are subject to periodic change at the discretion of QLC Pvt Ltd.)



QuantumLink Communications Pvt Ltd

AN ISO 9001-2000 COMPANY



Registered Office:	208, Shreepal Complex, Suren Road, Andheri (E), Mumbai 400 093, Tel: +91-22-4095-7700 Fax: +91-22-4095-7799, Email: sales.mumbai@qlc.in
Ahmedabad:	215, Sunrise Complex, Near Swaminarayan Mandir, Vastrapur Ahmedabad – 380015, Phone: +91-79-32408465, E-mail: sales.ahmedabad@qlc.in
Bangalore:	No 7,1st Floor, Cambridge Cross, Cambridge Layout, Bangalore – 560 008, Phone: +91-80-41152792, E-mail: sales.south@qlc.in
Chennai:	New No. 108, (Old No. 55& 56) Akshaya Plaza, 3rd Floor Harris Road Pudupet, Chennai – 600002, Phone: +91-44-42146882, E-mail: sales.chennai@qlc.in
Delhi:	E-13, 3rd Floor, East of Kailash, New Delhi -110065, Phone: +91-11-46546401-11, E-mail: sales.north@qlc.in
Hyderabad:	No. 3-5-1097, 2nd Floor, Opposite Blood Bank, Narayanaguda, Hyderabad – 500020, Phone: +91-40-32459900, E-mail: sales.hyderabad@qlc.in
Pune:	Sammohini, 720/4, 1st Floor, Near Hotel Ashwini, Off L.B.S. Road Pune – 411 030, Phone: +91-20-32518513, E-mail: sales.west@qlc.in

© Copyright QuantumLink Communications Pvt. Ltd., 2009 PostMaster Express, PostMaster Enterprise, MailServe & MailDirect are the registered trademark of QuantumLink Communications Pvt. Ltd. (QLC). Other company, product and service names mentioned in this document may be trademarks or services of others. The information contained in this document is provided for information purposes only and provided "as is" without warranty of any kind, express or implied. In addition, this information is based on QLC's current product plans and strategy which are subject to change without notice. Without limiting the foregoing, all statements regarding QLC future direction or intent are subject to change or withdrawal without notice and represent goals and objectives only. Nothing contained in this documentation is intended to, nor shall have the effect of, creating any warranties or representations from QLC (or its suppliers or licensors), or altering the terms and conditions of the applicable license agreements governing the use of software.